



Freightdata 2000®

UPDATE

News

This Issue

FREIGHTDATA
EXPANDS IN THE MID-
DLE EAST.

Freightdata
SQL/Sever &
ORACLE

Freightdata 2000
Welcomes



Read about the latest developments that effect your day to day work

Freightdata in Saudi Arabia

G.H.Xpress one of the longest established road transport and logistics companies in Saudi Arabia, have purchased Freightdata for use on controlling their distribution network in Damman. Freightdata will also be used in Dubai, Jeddah & Riyadh. David Keevil general manager of G.H. Xpress chose FD2 because of its excellent track & trace software "CargoFind." David said that he searched a number of UK and other international software vendors but FD2 came far out on top. He said he would have been delighted if just CargoFind was OK! but when his staff saw the potential for FD2 to control all there transport documentation and distribution they were delighted. "CargoFind's unique ability to automatically send email alerts and then update our computers with status reports and history, is what I call state of the art technology, says David Keevil "I've not seen anything like CargoFind before – it is without doubt a great tool in our business especially when we have a large number of trucks in remote and inaccessible areas and we need to know their progression on pick ups and deliveries."



Five International Companies in the Middle East.

G.H. Xpress join four other International transport operators in the Middle East including Aramex, Gazzari, Overseas Development and Abdulrahmn Al-Bahar & Sons in Kuwait. The system will be linked via "Terminal Server technology from G.H.Xpress office in Damman to Dubai, Jeddah and Riyadh. The system will be expanded to sixty PC's all using FD2 with CargoFind.

International enquires are running strong in the Middle East owing not only to CargoFind but to FD2000 ability to link to all major database environments. In G.H.Xpress case "ORACLE" was the preferred platform to join with an existing accounting system that was also operating in "ORACLE". Along with FD2000 ability to link to almost any accounting system and easy "Try before you buy policy," buyers see for themselves the excellent and advance product FD2 has become. Some middle East operators use FD2 in fourteen cities throughout the Middle east. FD2 is now firmly established as the number one player in the freight software market.



David Keevil – General Manager of G.H.Xpress

David Keevil, General manager of G.H.Xpress is a highly motivated and experienced transport professional joining G.H.Xpres from DHL one of the largest courier operators in the Middle East. DHL had good technology in their company and I am keen to see to it that G.H.Xpress exceed that technology by installing products like FD2 to give us the major edge all over the Middle East, says David. I visited ARAMEX in London & Dubai before purchasing FD2 and was impressed with the control FD2 gave them especially in Air Freight operations and logistics.

New Development

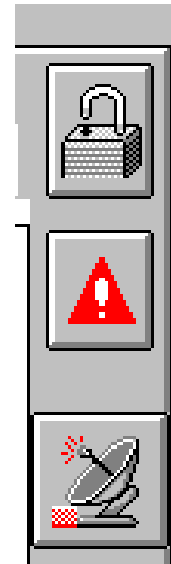
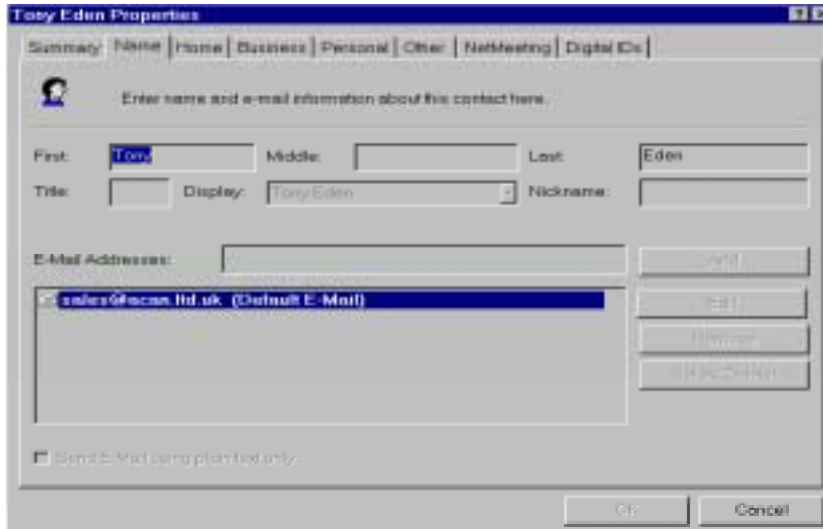
Freightdata & NCS & NTCS



Freightdata has developed its own NCS/NCTS Customs systems available free of charge to all level 1 software support companies.

The system is especially attractive as it uses no second party "VAN" *Value Added Network " provider. This means that an FD2 user can customs clear cargo direct with HMC at any port in the country without restriction.

Competitors systems often require a payment to the "VAN" each time a Customs entry is lodged. However FD2 does not rely on third party software and therefore controls the complete transmission to customs including the replies sent back. Therefore there are no charges for use of NCS. The cost and time saving is considerable, especially when a large number of entries are processed and because FD2 incorporates the NES system into the software, repeated information is not required.



<http://Freightdata.com>

NEW FD2



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Freightdata USA has moved into the Mexican freight software market by closing its second sale this year to this very specialised and demanding market. GOSMA International founded in 1871 is one of the major freight companies in Mexico. GOSMA found FD2000 via our web site and made a initial down-load and used the software for free for 30 days. In that time they evaluated the software and decided to purchase via the Internet. This was made easy for us says Saul Cucurachi, general manager of Gosma by having possession of the software and letting our staff use the product, we knew it was right for us. It took us just seven days to be certain about FD. We needed not only a product that worked in our country, but one that included the Spanish language. The easy way you can switch and operate in any language decided it for us. Fred Lopez at FD2 in the U.S. was great, he understood our market needs and got FD to introduce the Mexican Invoice standard that is controlled by government agency, now installed in to Freightdata.

The screenshot displays two overlapping windows from the Freightdata software. The top window, titled "Accounts - Defaults", shows settings for "None" and "EURO". It includes sections for "Credit Check" (with checkboxes for Names, Addresses, Sales-Invoicing, Air Freight, and Purchases-Invoicing), "Defaults" (with fields for Department, Credit Limit, Tax Code, Analysis #1-3, and Payment Due/Terms), and "Sales" (with a dropdown for "MEXICAN INVOICE FORMAT" and a "Change Rate" section). The bottom window, titled "Invoice Management", shows a search filter for "BEIJING-Freightdata (Chi)" with dates from 18 Aug 2002 to 18 Sep 2002. It includes a table with columns: Accounting, Type, Invoice #, Charges To, Account Code, Issued, Date Printed, and Job. Below the table is an "Accounting Update" section with fields for Total, Tax Code, and Duv.

So what's so different about the Mexican Invoicing system. Firstly, all Invoices are numbered by the government so if you want to create your own think again. The format is fixed so you have to comply with set details. Each Invoice stamped then sent to the Mexican authorities for their records. In the Management account detail we had to set up a special format to provide this option. You can also track the Invoices via "Tools" "Invoice enquiry" which shows the Mexican flag at the bottom of the page. This option is quite unique and we believe it is the first freight software to incorporate this multi national option.

We have sold to J.B.Logistics in Mexico city earlier this year but were not asked to provided this facility but as J.B have support with FD2 this will now be provided as a free update to them. Let's hope it encourages other Mexican freight companies to get interested in Freightdata says Fred Lopez of FD2 USA.

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Welcome to
ABDULRAHMAN MOHAMMAD AL-BAHAR & SONS W.L.L.

746x530
Al-Bahar News



GOMEZ SAÑUDO, S.C. Agencia Aduanal

Morelos 121
Colonia Centro
91700 Veracruz, Ver.

Tel. (229) 923-0500
Fax 931-5488

Tradewinds Express Ltd

Tradewinds is a privately owned and run company which has specialised in providing cargo handling services for airlines and freight forwarding at Jomo Kenyatta International Airport Mombassa and through their subsidiary company Tradewinds Express Ltd at Stanstead Airport in the UK.

Operating 24 hours a day –Seven Days a Week. and employing over 200 highly skilled and experienced personnel dedicated to meeting specific requirements of its customers airlines. Tradewinds cover your every need from small private aircraft to Boeing 747 & An-124.

The company will use FD in the UK and Africa to combine their cargo requirements. The product is used for most conventional transport but is especially used for airfreight consolidation. Their web address is www.Tradewinds Express.com

Abdulrahman Mohammad Al-Bahar & Sons W.L.L. one of Kuwait's largest transportation companies with a name to match, have purchased FD2000 for control of all their multi-modal operations. This is the first sale of FD2000 in Kuwait and hopefully will open the door to future sales in this country. It's always interesting to open up into new countries especially one where you don't automatically market direct to these places, says Keith Bennan Managing Director of FD2000 UK. We've sold in exotic places like India, Turkey, Kukistan but Kuwait is something different and the only UK freight software company in this region. Al-Bahar purchased a 10 user licence with FD2.

Steve Whittel IT manager of Al-Bahar had used several other competitors software in the UK before going to Kuwait. Steve says he had heard of FD2 before but never got around to looking into the product. His opinion on most of this type of software was that all needed development and change. Steve however thought that FD2 was as near as could be expected to an off the shelf product in producing 95% of the software he needed. Compared to his last companies software, FD2 was years ahead.

